

2 August 2021

[REDACTED]

[REDACTED]

[REDACTED]

Re: Official Information Act request – Progressive Procurement Policy

I refer to your Official Information Act request dated 5 July 2021 requesting the following information:

- 1) Copies of any communications you have sent to suppliers or contractors asking whether they meet the definition of a Māori business;
- 2) Copies of any communications you have sent to suppliers or contractors advising them of the requirements of the Progressive Procurement Policy;
- 3) The number/value of contracts your agency has terminated because a supplier or contractor didn't meet the definition of a Māori business since the Progressive Procurement Policy came into force;
- 4) The number/value of contracts your agency has signed with Māori businesses since the Progressive Procurement Policy came into force.

RESPONSE

- 1) Copies of any communications you have sent to suppliers or contractors asking whether they meet the definition of a Māori business;

For Funder NGO contracts, we have not needed to send any communications with contractors to question whether they meet the definition of a Māori business. We use the Ministry of Health Māori Provider Development Scheme definition to define 'Māori business'; a national Māori health and disability provider who delivers (1) health services across four MPDS regions (2), is governed and operated by iwi and/or Māori organisations and with a relevant Ministry of Health, District Health Board and Primary Health Organisation contract which meets the criteria listed below

The Ministry of Health has defined a national Māori health professional organisation as; an organisation that is mandated by an enrolled membership; and governed and operated by iwi/Māori and/or Māori organisations which meet the following criteria:

- legal entity status (charitable trust/company/incorporated society)
- current registration with the Charities Commission
- membership who appoint the Board are majority Māori

- majority of Board members are Māori and that this is mandated in the organisations Trust Deed or Constitution
- evidence of enrolled membership and mandated by the membership
- alignment to health targets, emphasis on workforce development
- in the event of closure or wind up, the Trust Deed or Constitution states that all assets are disbursed to a Māori community or a national Māori health and disability provider/national professional Māori health organisation with the same or similar purpose

Healthsource on behalf of Northern Region DHB's, have reached out to our existing suppliers by putting a notice on GETS and sending two surveys. This was to measure our baseline in preparation for the 1st October reporting. The communications are attached.

2) Copies of any communications you have sent to suppliers or contractors advising them of the requirements of the Progressive Procurement Policy.

We have not sent communications to Funder NGO contractors regarding the requirements of the Progressive Procurement Policy.

Healthsource have provided both forms of communication which explains the requirements in the attachments.

3) The number/value of contracts your agency has terminated because a supplier or contractor didn't meet the definition of a Māori business since the Progressive Procurement Policy came into force.

We have not terminated any Funder NGO contracts for this reason since the new policy came into force.

No contracts have been terminated by HealthSource due to a contractor or supplier not meeting the definition of a Māori business since the Progressive Procurement Policy came into force which was 1st July 2021.

4) The number/value of contracts Auckland DHB has awarded to Māori providers' the since this policy came into force

For Funder NGO, we have undertaken three procurement processes since the policy came into force. Two of the three successful contractors were Māori providers at a total value of just over \$5m.

Contract	Supplier	Contract term
Community Based Pulmonary Rehabilitation (Awarded in April 2021).	The Whānau Ora Community Clinic Limited (trading as Transitioning Out Aotearoa Trust)	1 May 2021 to 30 June 2025 (4 years and 2 months).
ADHB Mental Health and Addictions transitions pilot (Awarded March 2021)	Mahitahi Trust	1 May 2021 to 30 June 2024

Healthsource have not signed any contracts with a Māori business since the Progressive Procurement Policy came into force which was 1st July 2021. The first reporting period is between 1st July to 30th September and is due 1st October.

You are entitled to seek a review of the response by the Ombudsman under section 28(3) of the Official Information Act. Information about how to make a complaint is available at www.ombudsman.parliament.nz or freephone 0800 802 602.

Please note that this response, or an edited version of this response, may be published on the Auckland DHB website.

Yours faithfully



Ailsa Claire, OBE
Chief Executive of Te Toka Tumai (Auckland District Health Board)

Suppliers of the Northern Region DHBs - Are you a Māori business?

Kia ora

In December 2020, Cabinet approved the progressive procurement policy aimed at increasing the diversity of Government suppliers. All mandated government agencies will be required to award at least 5% of their yearly procurement contracts to Māori businesses.

Te Puni Kōkiri and Ministry of Business, Innovation and Employment are implementing the progressive procurement policy to support Māori enterprise. For this policy, a Māori business is defined as:

- having at least 50% Māori ownership; or
- a Māori Authority as defined by the Inland Revenue Department.

HealthSource, on behalf of Auckland DHB, Counties Manukau DHB, Northland DHB, and Waitematā DHB, is seeking information from Māori Businesses who supply to the Northern Region and any supplier who wishes to in the future.

We are collecting this information via a short survey and a GETS notice. HealthSource will use this information to inform the baseline of each of the Northern Region District Health Boards and to report against the policy target.

Please [Click Here](#) to respond and let us know if you are/are not a Māori business according to the definition provided above.

Please contact HealthSource (srm.procurement@healthsourcenz.co.nz) if you have further questions.

Ngā mihi nui

Find out more about progressive procurement at tpk.govt.nz/progressiveprocurement
Find out more about becoming a Māori Authority at ird.govt.nz/roles/maori-authorities

#	QUESTION	VALUES
1	<p>Are you a Māori business according to the following definition:</p> <p>50% Māori ownership (including sole traders).</p> <p>A Māori authority as defined by the Inland Revenue Department.</p>	Yes / No
2	What is your registered company name?	(100 characters)
3	How often do you sub-contract work to Māori owned businesses?	Often / Sometimes / Seldom / Never
4	How often are you involved with local social initiatives that benefit Māori communities?	Often / Sometimes / Seldom / Never
5	As an estimate, what percentage of your employees identify as Māori in your organisation?	Sole trader / 0-9% / 10-19% / 20-29% / 30-39% / 40-49% / 50% or more / Don't know
6	As a non-Māori business, what are the barriers to partnering with Māori business? Select all that apply:	<p>Not based in New Zealand.</p> <p>Not aware of Māori businesses to partner with.</p> <p>Not aware of projects where partnership with Māori would be possible.</p> <p>No Māori Partnership Model available.</p> <p>Other _____</p>
6	As a Māori business, what barriers do you experience in the public procurement market? Select all that apply:	<p>Contract size.</p> <p>Geographical or locality constraints.</p> <p>Prescriptive prerequisites.</p> <p>Tender timeframes.</p> <p>Size and effort of tender submissions.</p> <p>Awareness of opportunities.</p> <p>Other _____</p>

If you have received this email, you have been identified as an active supplier with HealthSource for one of the Northern Region DHBs.

Kia ora

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HealthSource, on behalf of Auckland DHB, Counties Manukau DHB, Northland DHB, and Waitematā DHB, is seeking information from Māori Businesses who supply to the Northern Region and any supplier who wishes to in the future. We are collecting this information via a short survey and a GETS notice. **If your respond to the survey, you do not have to respond to the GETS notification.**

HealthSource will use this information to inform the baseline of each of the Northern Region District Health Boards, to report against the policy target, and for future engagement with Māori suppliers.

THE EXPECTED COMPLETION TIME OF THIS SURVEY IS 3 MINUTES. THIS SURVEY SHOULD BE COMPLETED BY MĀORI AND NON-MĀORI BUSINESSES.

Please contact HealthSource (srm.procurement@healthsourcenz.co.nz) if you have further questions.

Ngā mihi nui